

## **Inteck Announces the Availability of a System Selection Handbook**

**DENVER, COLO., JANUARY 28, 2003** — Inteck’s consultants have written a system selection handbook to help hospitals that want to upgrade or purchase a new hospital information system.

The handbook contains information on identifying potential vendors, selecting the right committee members, evaluating current systems and operations, evaluating vendor proposals, conducting win-win contract negotiations, selecting vendor finalists, and selecting the vendor.

It also provides functional specifications for all hospital applications, problem identification and needs definition, request for proposal (RFP) outline, system demonstrations tips, and scripts for site visits. In addition, the purchase of the handbook includes up to 10 hours of telephonic consultations by one of Inteck’s system selection experts and two days of onsite consulting assistance.

“System selections can be complex and time consuming”, says Judi Bishop, Inteck’s vice president and one of the authors of the handbook. “Hospitals may plan to upgrade their existing hospital information system for many reasons, including lack of functionality in current system, new system automation requirements for a specific department, system is being sunsetted by the vendor, or lack of system support. Inteck’s system selection handbook provides a standardized format for hospitals to ensure a successful system selection process.” Since 1982, Inteck has provided IT consulting services to the healthcare industry. Inteck specializes in aligning an organization’s IT plan with its vision and business plan. Inteck provides services in the area of optimization and enhancement of existing systems; strategic and tactical IT planning; system selection and implementation; assessment and evaluation; facility management and outsourcing; technology services; and patient care technology. Inteck also provides a complete set of services that support most hospital information system vendors. With staff located nationwide, Inteck employs healthcare information specialists, clinicians, chief information officers and healthcare professionals. For more information on Inteck, please visit [www.inteck-inc.com](http://www.inteck-inc.com).

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